Phone: (201) 400-9274 michaelcalla@verizon.net

PROFESSIONAL HIGHLIGHT

THE PERFECTIONIST PROFESSIONAL PAINTING

President/Sole Proprietor

- HOME ADVISOR: Top Rated "Elite Service" 5 Star rated Painter/Handyman for five years
- Residential/Commercial/Industrial Professional Painting, and Custom Interior Design
- Kitchens, bathrooms, tile, flooring, drywall, carpentry, decks, power washing
- Expert application of all paints, stains, primers, alkyds, two part epoxies, water mitigating primers/sealers, varnishes, polyurethanes, lacquers and specialty coatings in interior, exterior and marine environments
- Sole Proprietor responsible for product knowledge, sales, marketing, advertising, proposals, contracts and invoicing

Telecom Industry

New England, Mid Atlantic

Director of Sales/VP Sales and Marketing

- Managed sales to all independent telephone companies east of the Mississippi River
- Sold directory assistance, revenue assurance, conference calling, webex, ADSL modems, loop extenders and electronic billing
- Responsible for contracts, proposals, executive & trade show presentations
- Board of Directors, New York State Telephone Association
- President of NYSTA Associate Members Committee

Barnes Brothers Marina

Lake Hopatcong, NJ General Manager

- Managed Marina Operations
- Sold Chris Craft, Larson and Pontoon Boats

Private Yacht Captain

Eastern Seaboard

- Tournament Sport Fishing 42' Hatteras, 55' Viking, 26' Mako
- Ocean City, NJ& MD., Oregon Inlet, NC., Singer Island, FL. and Abaco, Bahamas,
- Angler on ESPN II "Fishing Fever" Pt. Pleasant, NJ, Stuart, Fl, Marsh Harbor and San Salvador, Bahamas
- Transport of boats from NJ to FL

First Mate

- Six passenger sport fishing boats, "Emanon" and "Breakwater" Townsends Inlet, NJ
- Party Boats "Starfish" and "Miss Sea Isle"

Lobsterman/Long Liner

Sea Isle City, NJ

- "Lobster Boy" and the "Finestkind"
- Long lining Tile Fish on the "Theodora"

Boat Rigger

Harvey's Port of Call Marina Avalon, NJ

Stockton University

Pomona, NJ

Bachelors Degree

- Major: Business Marketing, Minor: Marine Biology
- Oceanic Society, Shark Research on Sailing Vessel "Northern Lights"
- Captain of advertising sign boat off of Atlantic City coast